

# Terms of Participation – Uiva 2018

## 1. Execution

**Organiser:** Finnish Marine Industries Federation Finnboat

**Venue:** Helsingfors Segelklubb HSK ry, Vattuniemen puistotie 1, 00210 Helsinki (Lauttasaari)

**Period:** 16-19 August 2018

**Opening hours:** Thursday and Friday from 12 am to 8 pm, Saturday and Sunday from 10 am to 6 pm

**Admission fees:** Adults 15 euros, children (7-15 years) 5 euros, children under 7 years of age have free entrance when accompanied by parent(s).

## 2. Booking costs for moorings and stands

Value-added tax of 24% will be added to the booking costs for moorings and stands and the exhibitor fees. Finnboat members get a 25% discount on all booking costs. The booking costs will be determined based on the booked area in square metres as follows:

- MOORINGS: 28.00 EUR/m<sup>2</sup>, for 2nd boat a 20% discount, for 3rd boat a 30% discount, for 4th boat a 40% discount, for 5th boat and each subsequent boat a 50% discount. Boat no. 1 is always the largest, boat no. 2 the second largest etc.
- STANDS IN EXHIBITION TENTS: 395.00 EUR/a 12m<sup>2</sup> stand, stand depth 4 m and width 3 m.
- CORNER SPOTS, EXHIBITION TENTS: 434.40 EUR/a 12m<sup>2</sup> stand
- For an exhibition tent of 5 x 5 m (25 m<sup>2</sup>): 790.00 EUR/tent
- STANDS (SMALL BOATS, TRAILERS, FIXED STRUCTURES): 27.00 EUR/m<sup>2</sup>
- Sub-exhibitors 200.00 EUR/sub-exhibitor
- Electric power or shore power 60.00 EUR per mooring, stand or tent

The exhibition tents have a roof, back sides and a sealable front section. The corner stands also have a sealable end section.

**Note: Exhibitors are not allowed to bring their own tents to the exhibition area. Any fixed structures are subject to the organiser's prior approval.**

The registration fee is 100.00 EUR for registrations made by 4 May 2018 and 200.00 EUR for any subsequent registrations.

All registration fees are non-refundable even in the event of cancellation by the participant.

## 3. Exhibitors and products

The exhibition is open for **new** products available for sale or made to order on a professional basis. The exhibition is open for boat builders and boating product manufacturers, their authorised representatives and industry-related authorities, associations and publications. **Only products approved in advance by the organiser may be exhibited.** The organiser reserves the right to reject registrations to the event submitted by exhibitors. Please note that the registration fee is non-refundable. If you have any doubts about the acceptability of your product, contact Finnboat's office at the e-mail address [info@finnboat.fi](mailto:info@finnboat.fi).

No boats or products may be removed from the moorings or stands during the exhibition.

## **4. Booking of exhibition stands and moorings**

**Moorings and stands must be booked using the registration form by the due date.** A booking confirmed by the organiser upon invoicing constitutes an agreement on the booking of the relevant exhibition stands/moorings as well as the related booking fees, and is binding to both parties. Exhibitors may not sublet or transfer their stand or any part thereof to a third party without the organiser's prior written approval.

## **5. Placement of stands**

The organiser will determine the ultimate location of the boats/stands. The placement decisions are made with consideration to the exhibitor's wishes regarding the location of the stand, size of stand, time of reservation, duration of the exhibitor's customer relationship with the organiser and suitability of the stand and the products for a given section of the exhibition area. The organiser reserves the right to limit the number and size of exhibition boats registered by the exhibitor and the size of the exhibition tent/stand due to possible space constraints.

## **6. Payment of booking costs**

**Exhibitors must pay their booking costs by 3 August 2018 in order to participate in the exhibition.**

## **7. Cancellation of participation**

Exhibitors have the right to cancel their participation in writing. For any bookings cancelled by 30 June, the organiser will charge the exhibitor for 25% of all expenses arising from orders placed to the organiser by the exhibitor. For any bookings cancelled on or after 1 July, the organiser will charge the exhibitor for the full amount of the expenses arising from orders placed to the organiser by the exhibitor. The registration fee must be paid in accordance with Paragraph 2.

## **8. Exhibiting; Set-up of stands**

Exhibitors are responsible for setting up their own stands. The organiser shall have the right to inspect any such structures and order the exhibitor to make any necessary changes to them. In setting up and dismantling the stands, exhibitors are expected to observe the instructions given below as well as subsequent separate instructions:

- Exhibitors may begin setting up their stands and bringing in their boats on Wednesday 15 August at 9.00 am. Guided reception of boats will end at 8.00 pm that day.
- The stands etc. must be completed and ready on Thursday 16 August by 10.00 am.
- Exhibitors may begin dismantling their stands on Sunday 19 August after 6.00 pm. The boats must be removed no later than Monday 20 August by 12.00 am. The stands must be dismantled no later than Monday 20 August by 2.00 pm.
- If exhibitors wish to bring their boats to HSK's marina before the time specified or leave them there after the time specified, this must be agreed on separately with HSK's Harbour Master.
- It is forbidden to cause damage to any fixed or removable property at the exhibition site. Exhibitors shall be liable to compensate for any damage they cause to the moorings/piers or the surroundings.
- Due to safety concerns, it is forbidden to fix any structures to the moorings.

## **9. Transportation of goods**

The exhibitors shall deliver their goods and materials to and from the exhibition site at their own cost. The organiser shall not assume responsibility for any receipt, unloading, storage or dispatch of exhibitors' goods or materials, whether before, during or after the exhibition.

## **10. Security; Insurance**

The organiser shall provide a security service for the exhibition area and maintain general order in the area. However, the organiser shall not be liable for any damage caused to the boats, products, structures or other materials of the exhibitor or loss thereof. The organiser's liability insurance shall compensate any damage caused to third parties by the organiser's staff or equipment. However, the organiser's liability insurance will not compensate any damage suffered by the exhibitors. The exhibitors shall acquire any insurance coverage deemed necessary on their own accord.

## **11. Exhibition catalogue**

The exhibitors will not be charged separately for having their names and exhibited products mentioned in the exhibition catalogue printed by the organiser.

## **12. Exhibitor passes; Customer invitations**

After paying their booking costs, exhibitors will be provided exhibitor passes that entitle their holders for free access to the exhibition area during the exhibition. The exhibitor passes are intended for personal use and not for persons under 16 years. The pass must be kept on view on the premises of the show.

Exhibitors get one free exhibitor pass for every boat they moor in the exhibition. However, for boats over 40 feet long, exhibitors get two free exhibitor passes for the first boat and further two free passes for the second boat.

For stands and exhibition tents, free exhibitor passes will be provided as follows:

Stands smaller than 14 m<sup>2</sup> = 2 exhibitor passes  
Stands between 14 - 24 m<sup>2</sup> = 4 exhibitor passes  
Stands between 25 - 50 m<sup>2</sup> = 6 exhibitor passes  
Stands larger than 50 m<sup>2</sup> = 10 exhibitor passes

Sub-exhibitor = 1 exhibitor pass.

A cost of 12 euros (incl. VAT) will be charged for each additional exhibitor pass ordered. The organiser will mail to the exhibitors the exhibitor passes included in their booking (applies to the Finnish addresses only), so the exhibitors only need to place an order for any additional exhibitor passes required.

Exhibitors may order customer invitations in advance at the price of 10 euros per invitation (incl. VAT). The customer invitations are delivered per e-mail in advance, or they can be collected from the exhibition office during the exhibition. The minimum order quantity for customer invitations is five (5). The customer invitations will be invoiced after the exhibition based on actual use.

### **13. Test sailings and test drives**

Any test sailings or test drives on exhibition boats must take place outside the exhibition opening hours. The exhibitors may not vacate their moorings during the exhibition opening hours.

### **14. Retail sales**

Boating equipment and accessories may be retailed at the exhibition.

### **15. General rules**

The exhibitors commit to observing these Terms of Participation as well as any other complementary instructions whether posted at the exhibition site or issued by other means. Should a force majeure event prevent Finnish Marine Industries Federation Finnboat from organising the exhibition during the stated period, Finnish Marine Industries Federation Finnboat hereby reserves the right to cancel or postpone the exhibition.